UPCOMING MANIA® EVENTS

DATES: 2020: 3/27 - 3/29 2021: 3/19 - 3/21

CALIFORNIA

900 ATTENDEES



HYATT REGENCY SAN **FRANCISCO AIRPORT BURLINGAME. CA** Over 20 years running, California MANIA® takes place in beautiful northern California, five minutes from the airport! This

convention offers a diverse track of Leadership classes for a truly full-facility experience. It's a who's who of fitness presenters and professionals, making this convention a guaranteed success!

DALLAS 1,400 ATTENDEES



THE FAIRMONT DALLAS DALLAS. TX Dallas MANIA® promises cutting-edge Group Exercise, HIIT, Mind/Body, Aquatic, Cycle, Management and Nutrition classes. More than 1,400 of the

DATES:

2020: 8/21 - 8/23 2021: 8/20 - 8/22

best and brightest will be in attendance with presenters from all around the globe! This expanded Expo Hall offers the most comprehensive fitness convention in the state of Texas!

BOSTON



DATES: 2019: 12/13 - 12/15 2020: 12/11 - 12/13 2021: 12/10 - 12/12 **700 ATTENDEES**



BOSTON, MA Boston MANIA® will take place in one of the most beautiful cities in our nation,

now at a new location! Join amazing presenters and programs

WESTIN WATERFRONT

sure to excite our New England clientele! This 10-year-old event will be moving to downtown Boston across from Faneuil Hall and two minutes from the airport.

FLORIDA

2020: 5/15 - 5/17 2021: 5/21 - 5/23 2022: 5/20 - 5/22 **850 ATTENDEES**

CARIBE ROYALE HOTEL, ORLANDO. FL Florida MANIA[®] takes place in sunny Orlando, Florida with prices you can't afford to pass up! Enjoy all new Pilates programming, Nutrition seminars,

DATES:

2020: 9/11 - 9/13 2021: 9/10 - 9/12

DATES:

Strength sesssions, Cycling programs and Management classes with the most respected presenters in the fitness industry.

PHILADELPHIA 700 ATTENDEES



the best education, creative programming and latest equipment. Philadelphia MANIA[®] offers a diverse curriculum promising the highest standards of a professional fitness conference experience.

> DATES: 2020: 2/28 - 3/1 2021: 2/26 - 2/28 2022: 2/25 - 2/27 **450 ATTENDEES**



D.C.

at an affordable price! Personal Training & Group Exercise sessions focus on function, athletic performance and recovery plus much more!

Become a MANIA® Partner: Email: partner@scwfit.com Call 847-562-4020 Text: 847-274-6308 Visit: scwfit.com/partner **Present:** scwfit.com/presenter

ATLANTA 1,200 ATTENDEES



GRAND HYATT ATLANTA IN BUCKHEAD

ATLANTA, GA Atlanta MANIA[®] brings you more of what you want. from the finest in Aquatic, Aerobics, HIIT, Mind/Body,

DATES: 2020: 10/2 - 10/4

DATES: 2020: 7/24 - 7/26 2021: 7/23 - 7/25 2022: 7/22 - 7/24

Cycling and Personal Training sessions to the latest in specialty workshops including Yoga, Barre, Boot Camp, Pilates, Active Aging, Pregnancy, Nutrition and Leadership. Come join us in Hot'Lanta!

1,200 ATTENDEES

MIDWEST



Knowledge is power, and at this event, attendees can choose from over 250 amazing seminars led by more than 70 cutting-edge presenters! Feel the heat at this 3-day fitness extravaganza!

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MAXIMUM BRAND EXPOSURE

WHO ARE OUR MANIA® ATTENDEES?

- > 90% Female / 10% Male
- > 78% Group Ex Instructors
- ▶ 56% Personal Trainers
- 31% Decision Makers (Owners, Directors & Managers)
- > 22% Mind/Body Instructors
- > 20% Agua Instructors
- + More including Nutrition Professionals & Life Coaches









Love! Join attendees exciting opportunities,

UNIQUE CLUBS REPRESENTED

- 254-460 unique clubs represented at each MANIA®
- 42% Independent Clubs & Boutique Studios
- > 26% YMCAs
- 18% Community Centers
- 13% Large Chains (50+ Gyms)
- 11% Small Chains (>50 Gyms)
- ▶ 6% JCCs



SPONSORSHIP BENEFITS	Pricing based on Sponsorship of all MANIA [®] Conventions. Price increases per event when all 9 MANIA [®] Conventions are not sponsored.				
	^{\$} 14,000	^{\$} 21,000	^{\$} 28,000	\$40,000	\$80,000
SPONSORSHIP LEVEL	EDUCATIONAL	ASSOCIATE	ASSOCIATE +	CO-SPONSOR	PREMIERE
Booth	1 (small)	1	1	2	2 (endcap)
Booth Location Choice Order			3rd	2nd	1st
Activity Sessions	1	2	3	4	8
Lecture Sessions	1	1	2	3-4	5+
Sponsor Suite - Breakfast, Lunch, Dinner	1	2	4	5	6
Equipment Set-up, Moving, Tear-down	1	1	1	1	1
CECs/CEUs for Sessions (Not certifications)	Free	Free	Free	Free	Free
Inserts into Welcome Bags		1	2	2	3
E-Coupon		1	2	3	4
Logo Inclusion (Print & Web)		1	1	2	3
Website Linkage		1	1	2	3
Signage		1 Rm	2 Rms	3 Rms	All Rms
Social Media (Facebook, Twitter, Instagram, Pinterest, LinkedIn)		1x/MANIA®	2x/MANIA®	4x/MANIA®	8x/MANIA®
Email Featured Program			2x/yr	4x/yr	8x/yr
Article & Ad in SCW Spotlite eNewsletter	1x/yr	2x/yr	4x/yr	6x/yr	8x/yr
Lead Article in SCW Spotlite eNewsletter			1x/yr	4x/yr	8x/yr
Pre/Post-Con Certification			1/MANIA®	2/MANIA®	3/MANIA®
Daily MANIA® Ad (Th, Fr, Sa, Su)			1/yr	3/yr	8/yr
Daily MANIA® Video (Th, Fr, Sa, Su)			1/yr	3/yr	8/yr
Daily MANIA® Presenter Feature (Th, Fr, Sa, Su)			1/yr	3/yr	8/yr
Daily MANIA® Product Feature (Th, Fr, Sa, Su)			1/yr	3/yr	8/yr
Daily MANIA® Program Feature (Th, Fr, Sa, Su)			1/yr	3/yr	8/yr
VIP Complimentary 3-Day Registration			1	2	3
Sponsor Paragraph (Print & Web)			1	1	1
Attendee Post-Event Text Message (SMS)			\$0.50 per	\$0.25 per	\$0.10 per
Attendee Post-Event Text with Image (MMS)			\$0.75 per	\$0.50 per	\$0.25 per
Host Focus Group					4
Use of Mailing List					4x/yr
Exclusive Email	\$1000/per	\$1000/per	\$750/per	\$500/per	1/year
Product / Format Exclusivity					1
Listing In Quarterly Guides	20% Off	40% Off	1 Ad	2 Ads	4 Ads

No Drayage, No Unions, No Hidden Fees!



No Drayage, No Unions, No Hidden Fees!

SCW

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CONVENTIONS

SCW SCWFIT.COM/PARTNER

30+ YEARS OF FITNESS CONVENTION EXPERIENCE